

The Resource Exchange FY2021 Budget Summary

Revenues and Support		Narrative of Revenues & Expenses
Fees and Grants from Government Agencies		
State of Colorado		
State General Funds	\$ 3,975,857	State funding to support SLS, Service Coordination, EI and FSSP services
Medicaid	\$ 14,838,600	Medicaid waiver funding to support SLS, Service Coordination, EI and CES services
Federal Grants		
Part C	\$ 5,086,572	Early Intervention services for newborns to age three
Total Fees and Grants from Government Agencies	\$ 23,901,029	
Other Revenue Sources:		
Public Support-Contributions	\$ 500,834	Private philanthropy from individuals, corporations and foundations; as well as special events
Fee for Services	\$ 735,540	Service Income and Third Party Private Insurance
Other Revenue	\$ 24,000	Misc Revenue
Total Revenues and Support	\$ 25,161,402	
Expenses		
Personal Services (Salaries and Wages)		
Direct Care	\$ 16,325,999	377 professional service delivery staff
Other	\$ 1,234,929	20 Staff providing Administrative Support to Direct Care Staff (Human Resources, Accounting, Marketing & Fundraising)
Payroll Taxes	\$ 1,480,101	FICA, SS & UI
Employee Benefits	\$ 2,068,560	Health Insurance (Medical & Dental), Pension, Paid Time Off, etc.
Total Personal Services	\$ 21,109,590	
Medical Professional Services		
Other	\$ 255,000	Medicaid Comprehensive direct service expense
Other Professional Services	\$ 1,426,552	Purchase of Services to support Quality of Life
Staff Development	\$ 73,386	Professional Development Training to highest quality support (i.e. credentialing, First Aid, CPR, etc.)
Mileage	\$ 228,585	Staff are mobile and do not have permanent offices. They meet people supported in the community and at home throughout El Paso, Park & Teller Counties (4876 sq miles)
Occupancy		
Rent	\$ 129,075	
Maintenance	\$ 174,600	
Utilities	\$ 8,025	
Equipment		
Leases	\$ 179,962	
Maintenance	\$ 24,469	
Supplies	\$ 44,680	
Telephone & Communication	\$ 149,004	Mobile Staff require means to communicate with people supported.
Dues and Subscriptions	\$ 72,328	Professional memberships and journals; organizational memberships; software subscriptions
Insurance	\$ 83,347	
Depreciation	\$ 91,784	
Other	\$ 1,418,620	Unallowable expenses, auditing fees, public awareness, technology support, non-fixed assets & equipment, repairs & technical support, advertising & cause related marketing, licenses & fees, fund raising expenses
Total Expenses	\$ 25,469,007	
Investment & PPP Loan Income	\$ (8,800)	
Net Income	\$ (316,404)	