

The Resource Exchange FY2021 Budget Summary

Revenues and Support		Narrative of Revenues & Expenses
<i>Fees and Grants from Government Agencies</i>		
State of Colorado		
State General Funds	\$ 8,635,942	State funding to support SLS, Service Coordination, EI and FSSP services
Medicaid	\$ 13,994,309	Medicaid waiver funding to support SLS, Service Coordination, EI and CES services
Federal Grants		
Part C	\$ 1,196,196	Early Intervention services for newborns to age three
Total Fees and Grants from Government Agencies	\$ 23,826,447	
<b>Other Revenue Sources:</b>		
Public Support-Contributions	\$ 726,200	Private philanthropy from individuals, corporations and foundations; as well as special events
Fee for Services	\$ 879,551	Service Income and Third Party Private Insurance
Other Revenue	\$ -	Misc Revenue
<b>Total Revenues and Support</b>	<b>\$ 25,432,198</b>	
<b>Expenses</b>		
Personal Services (Salaries and Wages)		
Direct Care	\$ 16,935,658	388 professional service delivery staff
Other	\$ 1,487,188	27 Staff providing Administrative Support to Direct Care Staff (Human Resources, Accounting, Marketing & Fundraising)
Payroll Taxes	\$ 1,479,952	FICA, SS & UI
Employee Benefits	\$ 1,741,865	Health Insurance (Medical & Dental), Pension, Paid Time Off, etc.
Total Personal Services	\$ 21,644,663	
Medical Professional Services		
Physicians	\$ -	Reimbursement for Physicals
Other	\$ 232,000	Medicaid Comprehensive direct service expense
Other Professional Services	\$ 1,902,888	Purchase of Services to support Quality of Life Professional Development Training to highest quality support (i.e. credentialing, First Aid, CPR, etc.)
Staff Development	\$ 2,190	
Mileage	\$ 170,400	Staff are mobile and do not have permanent offices. They meet people supported in the community and at home throughout El Paso, Park & Teller Counties (4876 sq miles)
Occupancy		
Rent	\$ 104,114	
Maintenance	\$ 170,150	
Utilities	\$ 13,521	
Equipment		
Leases	\$ 168,542	
Maintenance	\$ 52,000	
Supplies	\$ 45,230	
Telephone & Communication	\$ 161,160	Mobile Staff require means to communicate with people supported.
Dues and Subscriptions	\$ 47,109	Professional memberships and journals; organizational memberships
Insurance		
Depreciation	\$ 67,412	
Other	\$ 1,290,684	Unallowable expenses, auditing fees, public awareness, technology support, non-fixed assets & equipment, repairs & technical support, advertising & cause related marketing, licenses & fees, fund raising expenses
<b>Total Expenses</b>	<b>\$ 26,072,064</b>	
Investment & PPP Loan Income	\$ 639,866	
<b>Net Income</b>	<b>\$ (0)</b>	