

## The Resource Exchange FY2019 Budget Summary

Revenues and Support			Narrative of Revenues & Expenses
<b><i>Fees and Grants from Government Agencies</i></b>			
State of Colorado			
State General Funds	\$	10,258,431	State funding to support SLS, EI and FSSP services
Medicaid	\$	15,092,701	Medicaid funding to support BI, CMHS, DD, EBD, SCI, CLLI, CES, CHRP and CHCBS waivers
Federal Grants	\$	1,196,196	
Part C			Early Intervention services for newborns to age three
Total Fees and Grants from Government Agencies	\$	26,547,328	
<b><i>Other Revenue Sources:</i></b>			
Public Support-Contributions	\$	1,272,503	Private philanthropy from individuals, corporations and foundations; as well as special events
Fee for Services	\$	817,821	Service Income and Third Party Private Insurance
Other Revenue	\$	-	Misc Revenue
<b>Total Revenues and Support</b>	<b>\$</b>	<b>28,637,652</b>	
<b>Expenses</b>			
Personal Services (Salaries and Wages)			<b>TRE staff provide service and support to 4,900 people with IDD.</b>
<i>Direct Care</i>	\$	18,238,967	431 professional service delivery staff
<i>Other</i>	\$	1,579,282	27 staff providing Administrative Support(Human Resources, Accounting, Executive Management, Facilities & Community Engagement)
<i>Payroll Taxes</i>	\$	1,744,934	Medicare, Social Security, Unemployment, etc.
<i>Employee Benefits</i>	\$	1,736,362	Health Insurance (Medical & Dental), 401(k) Match, etc.
Total Personal Services	\$	23,299,545	
Medical Professional Services			

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<i>Physicians</i>	\$ 1,590	Reimbursement for Physicals
<i>Other</i>		Medicaid Comprehensive (DD) direct service expense
Other Professional Services	\$ 2,158,664	Purchase of Services to support Quality of Life for 4,900 people with IDD
Staff Development	\$ 135,966	Professional Development Training to highest quality support (i.e. credentialing, First Aid, CPR, etc.)
Mileage	\$ 563,090	Staff are mobile and do not have permanent offices. They meet people supported in the community and at home throughout El Paso, Park, Pueblo & Teller Counties
Occupancy		
<i>Rent</i>	\$ 127,689	
<i>Maintenance</i>	\$ 242,290	
<i>Utilities</i>	\$ 8,640	
Equipment		
<i>Leases</i>	\$ 156,339	
<i>Maintenance</i>	\$ 33,000	
Supplies	\$ 70,970	
Telephone & Communication		Mobile Staff require means to communicate with people supported.
Dues and Subscriptions	\$ 167,459	Professional memberships and journals; organizational memberships
Insurance	\$ 85,459	Liability Insurance
Depreciation	\$ 92,032	
Other	\$ 1,491,378	Auditing fees, public awareness, technology support, non-fixed assets & equipment, repairs & technical support, advertising & cause related marketing, licenses & fees, fund raising expenses, etc.

<b>Total Expenses</b>	<b>\$ 28,634,111</b>
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Investment Income	\$ -
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<b>Net Income</b>	<b>\$ 3,541</b>
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