

## The Resource Exchange FY2019 Budget Summary

Revenues and Support			Narrative of Revenues & Expenses
<b><i>Fees and Grants from Government Agencies</i></b>			
State of Colorado			
State General Funds	\$	6,568,969	State funding to support SLS, Case Mgmt, EI and FSSP services
Medicaid	\$	10,899,019	Medicaid waiver funding to support SLS, Case Mgmt, EI and CES services
Federal Grants			
Part C	\$	1,277,552	Early Intervention services for newborns to age three
Total Fees and Grants from Government Agencies	\$	18,745,540	
<b><i>Other Revenue Sources:</i></b>			
Public Support-Contributions	\$	1,055,281	Private philanthropy from individuals, corporations and foundations; as well as special events
Fee for Services	\$	2,924,112	Service Income and Third Party Private Insurance
Other Revenue	\$	10,000	Misc Revenue
<b>Total Revenues and Support</b>	<b>\$</b>	<b>22,734,933</b>	
<b>Expenses</b>			
Personal Services (Salaries and Wages)			
<i>Direct Care</i>	\$	14,360,193	TRE staff provide service and support to 4,900 people with IDD. 384 professional service delivery staff
<i>Other</i>	\$	2,065,079	27 Staff providing Administrative Support to Direct Care Staff (Human Resources, Accounting, Marketing & Fundraising)
<i>Payroll Taxes</i>	\$	1,269,601	FICA, SS, etc.
<i>Employee Benefits</i>	\$	1,253,634	Health Insurance (Medical & Dental), Pension, Paid Time Off, etc.
Total Personal Services	\$	18,948,507	
Medical Professional Services			

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<i>Physicians</i>	\$ 8,250	Reimbursement for Physicals
<i>Other</i>	\$ 214,740	Medicaid Comprehensive direct service expense
Other Professional Services	\$ 1,639,615	Purchase of Services to support Quality of Life for 4,900 people with IDD
Staff Development	\$ 70,537	Professional Development Training to highest quality support (i.e. credentialing, First Aid, CPR, etc.)
Mileage	\$ 344,579	Staff are mobile and do not have permanent offices. They meet people supported in the community and at home throughout El Paso, Park & Teller Counties (4876 sq miles)
Occupancy		
<i>Rent</i>	\$ 38,848	
<i>Maintenance</i>	\$ 114,808	
<i>Utilities</i>	\$ 77,189	
Equipment		
<i>Leases</i>	\$ 43,162	
<i>Maintenance</i>	\$ 97,773	
Supplies	\$ 62,299	
Telephone & Communication	\$ 274,850	Mobile Staff require means to communicate with people supported.
Dues and Subscriptions	\$ 24,855	Professional memberships and journals; organizational memberships
Insurance	\$ 82,728	
Depreciation	\$ 127,535	
Other	\$ 564,658	Unallowable expenses, auditing fees, public awareness, technology support, non-fixed assets & equipment, repairs & technical support, advertising & cause related marketing, licenses & fees, fund raising expenses

<b>Total Expenses</b>	<b>\$ 22,734,933</b>
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Investment Income	\$ 28,500
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<b>Net Income</b>	<b>\$ 28,500</b>
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