

## The Resource Exchange FY2018 Budget Summary

Revenues and Support			Narrative of Revenues & Expenses
<b><i>Fees and Grants from Government Agencies</i></b>			
State of Colorado			
State General Funds	\$	5,916,216	State funding to support SLS, Case Mgmt, EI and FSSP services
Medicaid	\$	9,175,604	Medicaid waiver funding to support SLS, Case Mgmt, EI and CES services
Federal Grants			
Part C	\$	695,715	Early Intervention services for newborns to age three
Total Fees and Grants from Governement Agencies	\$	15,787,535	
<b><i>Other Revenue Sources:</i></b>			
Public Support-Contributions	\$	1,294,390	Private philanthropy from individuals, corporations and foundations; as well as special events
Fee for Services	\$	2,474,404	Service Income and Third Party Private Isurance
Other Revenue	\$	1,000	Misc Revenue
<b>Total Revenues and Support</b>	<b>\$</b>	<b>19,557,329</b>	
<b>Expenses</b>			
Personal Services (Salaries and Wages)			
<i>Direct Care</i>	\$	10,855,965	TRE staff provide service and support to 4,200 people with IDD. 295 professional service delivery staff
<i>Other</i>	\$	1,502,541	23 Staff providing Administative Support to Direct Care Staff (Human Resources, Accounting, Marketing & Fundraising)
<i>Payroll Taxes</i>	\$	985,329	FICA, SS, etc.
<i>Employee Benefits</i>	\$	993,327	Health Insurance (Medical & Dental), Pension, Paid Time Off, etc.
Total Personal Services	\$	14,337,162	

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Medical Professional Services			
<i>Physicians</i>	\$	6,100	Reimbursement for Physicals
<i>Other</i>	\$	415,234	Medicaid Comprehensive direct service expense
Other Professional Services	\$	3,606,394	Purchase of Services to support Quality of Life for 4,200 people with IDD
Staff Development	\$	68,333	Professional Development Training to highest quality support (i.e. credentialing, First Aid, CPR, etc.)
			Staff are mobile and do not have permanent offices. They meet people supported in the community and at home throughout El Paso, Park & Teller Counties (4876 sq miles)
Mileage	\$	293,821	
Occupancy			
<i>Maintenance</i>	\$	51,459	
<i>Utilities</i>	\$	77,189	
Equipment			
<i>Leases</i>	\$	43,162	
<i>Maintenance</i>	\$	31,964	
Supplies	\$	77,276	
Telephone & Communication	\$	223,723	Mobile Staff require means to communicate with people supported.
Dues and Subscriptions	\$	19,075	Professional memberships and journals; organizational memberships
Insurance	\$	57,322	
Depreciation	\$	107,246	
Other	\$	193,868	Unallowable expenses, auditing fees, public awareness, technology support, non-fixed assets & equipment, repairs & technical support, advertising & cause related marketing, licenses & fees, fund raising expenses
<b>Total Expenses</b>	<b>\$</b>	<b>19,609,328</b>	<b>\$ -</b>
Investment Income	\$	52,000	

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<b>Net Income</b>	\$	-
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