



BOARD OF DIRECTORS' MEETING MINUTES
Wednesday, February 16, 2011

MEMBERS PRESENT:

MURRAY WEINER, President
TRACY NARVET, Treasurer/Asst. Secretary
WILLIAM COOL
ISAAC DOWDELL
JAY ENGELN
TOM KERWIN
TIMOTHY MASON
STEVE RODEMER
GERRY SUNDERLAND
JOHN TIGHE

MEMBERS ABSENT:

WILLIAM KURTZ, Vice President/Secretary
HEIDI BRANDON
LAUREN JERVIK
GARY MORSE
HARRY SALZMAN

STAFF PRESENT:

ROCHELLE BADRY, Intake Coordinator
MARGARET BOATMAN, Community Coordinator
TIFFANY EDMONDS, FSSP Program Data Specialist
TAMARA ENGRAM, Executive Assistant
DAVID ERVIN, CEO/Executive Director
DON GRAY, Facilities Coordinator
COLLEEN HEAD, Early Intervention Director
LINDA HERTZ, Human Resources Director
ALISON HOBBS, Family Support Coordinator
MARGARET KAPLA, Case Management Specialist
JENNIFER MALENKY, Development Director
STEFANIE NORRED, Quality Enhancement Specialist
PENNY PASQUA, Family Support Coordinator
HEATHER PRICE, Chief Financial Officer

HEATHER ROTH, Community Coordinator
MARSHA UNRUH, Navigational Coordinator
NANCY VIGIL, Assistant Director of Case Management
JULIE VOLK, Intake Coordinator
KRISTY WILBANKS, Programs Director

I. CALL MEETING TO ORDER

Murray Weiner, President called the regular meeting to order at 7:40 a.m.

II. APPROVAL OF MINUTES – January 19, 2011

A MOTION WAS MADE BY BILL COOL, SECONDED BY JAY ENGELN TO APPROVE THE MEETING MINUTES OF JANUARY 19, 2011 AS PRESENTED. MOTION PASSED.

III. CONSENT ITEMS

None.

IV. BOARD COMMITTEE REPORTS

a. Development Committee

David Ervin, Executive Director, referred the group to the Fiscal Year 2010 Annual Report. This is an excellent tool for The Resource Exchange to solicit philanthropic support as well as to tell our story to the community.

Jennifer Malenky, Development Director, directed the group to the handouts in the packet which summarized the work completed at last month's Board of Directors' meeting. If you have additional feedback, please contact Ms. Malenky.

Ms. Malenky also referenced the group to the Board Questionnaire in the packet to solicit feedback from Board members on why you serve on The Resource Exchange's Board of Directors. Please complete and return to Ms. Malenky at your earliest convenience.

The Fiscal Year 2011 Development Plan was also included in your packet. Please review at your convenience.

The Sky Sox Promotion is underway. If you have prospects of organizations, etc. that may be interested in sponsoring the double plays for DD, please contact David Ervin or Jennifer Malenky.

The Broadmoor, Colorado Hall, has been confirmed for Building the Dream 2011. The date is September 16, 2011, lunch event.

Ms. Malenky then referenced the book entitled Asking that was given to each Board member for their fundraising exercise for February and March. This book will be discussed at the April Board of Directors' meeting.

A question was raised regarding whether The Resource Exchange would be hosting The Independence Classic again this year. It has been decided to not host this golf tournament in 2011.

b. Executive Committee

The Executive Committee reviewed the agenda for the meeting and continued discussions on proposed State budget reductions.

c. Finance Committee

For the month of December 2010, The Resource Exchange had a gain of \$35,684 giving a year to date gain of \$343. Management and general came in above budget, which was mostly attributable to our investment portfolio performance. A question was raised on the average performance of our investment portfolio. Our broker will be invited to the next Finance Committee meeting to review our package.

Early Intervention continues to struggle with losses. Program management continues to evaluate methods to capture sufficient revenue to cover the services provided.

Executive Director Ervin also shared that the December financial statements reflect the adjustment in the way in which health insurance premiums are booked.

V. EXECUTIVE DIRECTOR'S REPORT

a. Monthly Report

Developmental Disabilities Health Center (DDHC) – Executive Director Ervin referenced the group to the hand-out- an article about DDHC featured in the February 15, 2011 edition of *The Gazette*.

Thank you to those Board members and staff who were able to attend the DDHC Open House.

Dr. Jim Rimmer, University of Illinois at Chicago, also visited DDHC last week. Dr. Rimmer is an expert on health promotion and wellness for people with developmental disabilities. It does appear that we will be entering into partnerships with both The University of Illinois at Chicago and the National Center on Physical Activity and Disability which could make available federal grant funding for DDHC.

Early Intervention Services – An update was provided to the group on activities to date to secure a formal response from the Division for Developmental Disabilities (DDD) in response to our request relating to the manner in which DDD based allocations last year and other changes to our services and needs since these allocations were made.

The group was informed that Ft. Carson is considered a compassionate assignment which means that families with special needs can choose Ft. Carson because of services available on the base. This means our enrollments are higher than other parts of the state.

Colleen Head, Director of Early Intervention, explained our relationship with our military bases and how we continually work to improve these relationships and services for families with special needs.

Executive Director Ervin noted that many in the State consider The Resource Exchange's Early Intervention program to be the best program in the State of Colorado.

State of Colorado Budget Setting – Executive Director Ervin reviewed the proposed Joint Budget Committee's (JBC) budget for developmental disabilities services for next fiscal year. Included features of the DD figure setting process were as follows:

- Adult services – no rate cuts proposed.
- No new resources are included.
- Family Support Services will continue at the current level.
- Cap on monthly targeted case management (TCM) units to one hour per month per child in Early Intervention and three hours per month for all other Medicaid waiver programs.
- Cap on day habilitation for people in Adult Comp Services.
- Narrow the definition and reimbursement for behavioral services.
- Colorado Department of Human Services' staff were also directed to identify a further \$8.7 million in cost containment strategies.

In total, the JBC are expecting approximately \$18 million in reductions in developmental disabilities services, in addition to those enacted during the current fiscal year.

Further discussion was held on various strategies to address these proposed cuts both statewide and more specifically for The Resource Exchange.

The group discussed the State project addressing conflict of interest and ways that it may be addressed in the coming years.

Executive Director Ervin then addressed the possibility of charging families for services or a fee for service model.

Strategic Imperatives – Employment Services – The group was reminded of the strategic imperative identified during our recent retreat that would allow/encourage/assist people with developmental disabilities to not just get a job, but be employed. We need to begin

to leverage opportunities in our communities. Kristy Wilbanks has been assigned the project lead for employment services.

The group then viewed a video which outlined Walgreen's strategies toward employing people with disabilities.

VI. NEW BUSINESS

None.

VII. OLD BUSINESS

None.

VIII. SCHEDULE OF NEXT MEETING

The next regular Board of Director's meeting is scheduled for Wednesday, March 16, 2011 at 7:30 a.m.

IX. ADJOURNMENT

The regular meeting was adjourned at 8:45 a.m.

SUBMITTED BY:



David Ervin, CEO/Executive Director

RECORDED AND TRANSCRIBED BY:



Tamara Engram, Executive Assistant

APPROVED AS TO FORMAT:



Tracy Narvet, Treasurer/Assistant Secretary