



BOARD OF DIRECTORS' MEETING MINUTES
Wednesday, April 20, 2011

MEMBERS PRESENT:

MURRAY WEINER, President
WILLIAM KURTZ, Vice President/Secretary
JAY ENGELN
TOM KERWIN
STEVE RODEMER
HARRY SALZMAN
JOHN TIGHE (via teleconference)

MEMBERS ABSENT:

TRACY NARVET, Treasurer/Asst. Secretary
HEIDI BRANDON
WILLIAM COOL
ISAAC DOWDELL
LAUREN JERVIK
TIMOTHY MASON
GERRY SUNDERLAND

STAFF PRESENT:

MARGARET ARANDA, IPCS Community Coordinator
ANITA AYARE, Break Time and Family Support Coordinator
DUSTIN BAKER, Community Coordinator
MARGARET BOATMAN, Community Coordinator
TIFFANY EDMONDS, FSSP Program Data Specialist
LAURA EMMOT, Quality Enhancement Coordinator
TAMARA ENGRAM, Executive Assistant
DAVID ERVIN, CEO/Executive Director
COLLEEN HEAD, Early Intervention Director
LINDA HERTZ, Human Resources Director
MARGARET KAPLA, Case Management Specialist
JENNIFER MALENKY, Development Director
PENNY PASQUA, Family Support Coordinator
HEATHER PRICE, Chief Financial Officer
ERIN QUINN, Human Resources Assistant
LAURA THOMAS, Case Management Director
MARSHA UNRUH, Navigational Coordinator

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GUESTS: TINA ARGUS, Goodwill Industries
JULIE FOSTER, Family Member
ANN TURNER, Cheyenne Village

I. CALL MEETING TO ORDER

Without a quorum, the meeting was called to order at 7:37 a.m. by President Murray Weiner.

II. BOARD COMMITTEE REPORTS

a. Development Committee

Jennifer Malenky, Development Director, asked for feedback from the group on the book Asking. The group discussed the different approaches to fundraising based on the purpose of the visit/ask.

The group felt it was important to stress social return on investment to our potential investors. The outcomes that are achieved by our work is vital to our story to the community – both individually and as a whole. It was suggested to task each TRE department to develop specific information for Board members to use when meeting with potential donors. This information will include what each level of investment will buy in regards to services at The Resource Exchange. A draft of this information will be presented at May's Board of Directors' meeting.

It was also suggested to personalize each visit/ask. The Resource Exchange should partner donors with specific TRE departments so that the donor can see the outcomes firsthand.

Discussion was then held on the importance of sharing what was done with funds from last year's Building the Dream. Ms. Malenky stated that an update is being sent to all donors from this past fiscal year with information on how funds were spent.

William Kurtz, Director, reminded the group that each Board member should give a donation to The Resource Exchange. It does not matter the amount, but please give.

The group then discussed 2011 Building the Dream event activities. The first event scheduled is Building the Dream Prologue on June 2 at The Resource Exchange. If you were a table ambassador at last year's event, please plan to attend. Also please invite friends who may be interested in being a table ambassador for the 2011 event.

b. Finance Committee

For the month of February, 2011, The Resource Exchange had a gain of \$25,185 giving a year to date loss of \$41,682.

Mr. Ervin commended the Early Intervention staff for billing private insurance in the amount of \$93,000 in March.

III. EXECUTIVE DIRECTOR'S REPORT

a. Monthly Report

Legislative Update – Executive Director Ervin updated the group on activities to date at the State level. Day Habilitation services have been capped which will no longer allow clients to attend these services five days per week.

The proposed reduction to Targeted Case Management (TCM) was a cap of approximately \$3 million. The reduction presented is just over \$1 million. There remains significant questions around how the caps will be implemented. This requires approval by Centers for Medicare and Medicaid Services (CMS).

The total reduction in developmental disabilities services is not clear at this time and we will report on same as soon as any information is verified.

Information Technology – Mr. Ervin thanked Tom Kerwin, Director, for his expertise in continuing to assist us with resolution to this issue.

Sky Sox Baseball Club – Our partnership with the Sky Sox continues. At various home stands, a person receiving services from TRE will have the opportunity to throw out the first pitch of the game. Also, after each double play by the Sky Sox, there will be a sweep across the jumbo-tron of our logo and the double plays for DD. This will also be announced by the radio and in-stadium broadcasters.

TRE Budgeting Process – During two weeks in May, staff at The Resource Exchange will be conducting department by department budget hearings. If you are interested in attending, please contact Tammie Engram.

IV. NEW BUSINESS

None.

V. OLD BUSINESS

None.

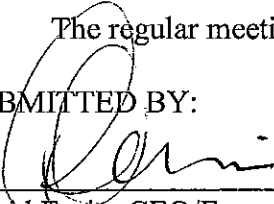
VI. SCHEDULE OF NEXT MEETING

The next regular Board of Director's meeting is scheduled for Wednesday, May 18, 2011 at 7:30 a.m.

VII. ADJOURNMENT

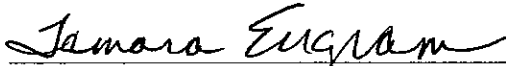
The regular meeting was adjourned at 8:37 a.m.

SUBMITTED BY:



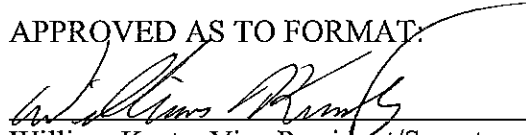
David Ervin, CEO/Executive Director

RECORDED AND TRANSCRIBED BY:



Tamara Engram, Executive Assistant

APPROVED AS TO FORMAT:



William Kurtz, Vice President/Secretary